

**FORM NL-40 - BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS****UNITED INDIA INSURANCE COMPANY LIMITED****BUSINESS ACQUISITION FROM DIFFERENT CHANNELS -QUARTER 2 2015-16**

Rs in Lacs

Sl.No.	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	3506627	134734	3417058	120400	6594074	285955	7399814	248569
2	Corporate Agents-Banks	253350	14419	265355	15287	483708	28551	508395	27859
3	Corporate Agents -Others	14310	813	40259	1498	131959	3599	77861	3179
4	Brokers	93061	57374	68269	58402	243686	129548	156326	123249
5	Micro Agents	50	5	289	73	245	14	5249	166
6	Direct Business	307532	65504	351745	60553	790667	143691	875647	126084
	Total (A)	4174930	272850	4142975	256214	8244339	591358	9023292	529106
1	Referral (B)	0	0	0	0	0	0	0	0
	Grand Total (A+B)	4174930	272850	4142975	256214	8244339	591358	9023292	529106

Note:

1. Premium means amount of premium received from business acquired by the source

2. No of Policies stand for no. of policies sold